

TIMELINE OF YOUR SUPPORT FOR WEST VIRGINIA BUSINESSES AND COMMUNITIES

Introduction

Senator, as this timeline reveals, not only did you champion economic development and job creation, you fought for a better life and better living conditions for West Virginians everywhere. Through housing initiatives, improvements in infrastructure, and increased safety programs, you touched nearly every family and individual through your work as West Virginia's Governor and U.S. Senator. The following timeline reflects the multitude of ways you supported West Virginia's businesses and communities, starting with your years as Governor (broken down into your two terms) and continuing through your years in the U.S. Senate.

Governor Years: 1977-1980

During your first term as Governor, more than 40,000 new jobs were created due to your actions. For the first three years, the unemployment rate was constantly below the national average. The State realized more than two billion in industrial investment from 132 new plants and 142 existing plant expansions. New business startups were 35 percent ahead of the previous four years.

You reorganized the Department of Commerce and the Office of Federal-State Relations into the Governor's Office of Economic and Community Development to consolidate the functions of a fully integrated program. You restructured the previous Industrial Development Authority into the West Virginia Economic Development Authority (WVEDA), redirecting its emphasis on distressed counties to all 55 counties and greatly increased its appropriations.

You orchestrated several major plant saves during this period include the sale of Rockwell International in Morgantown to the Sterling Faucet Company, saving 825 jobs and the sale of Brockway Glass Company in Clarksburg to Anchor Hocking Corporation, saving 1,200 jobs.

Major plant expansions that you influenced included an \$8 million expansion by Mobay Chemical Company, a joint venture of Monsanto Company and Bayer, in New Martinsville; a \$100 million expansion by Volkswagen in South Charleston, a \$5 million expansion by Rockingham Poultry in Hardy County, doubling the county's poultry production; and \$2.2 million in expansion loans from the WVEDA. Seventeen industrial parks were built or upgraded with a State investment of \$5.3 million from various grant programs and \$2.1 million in loans from WVEDA. During your first term as Governor, WVEDA loans totaled \$22.4 million to 60 industrial projects creating an estimated 5,400 jobs for West Virginians.

Gross state product in 1979 hit an all-time high of \$16 billion; more than 83,000 West Virginians received job training and counseling; two thirds of whom were young people from low income families, the travel industry doubled from \$500 million to

\$1 billion and annual Travel West Virginia promotions began; and under your direction, the State acquired the South Branch Valley Railroad, which saved jobs on the rail line itself and at the industrial customers the railroad served.

In your first term as Governor, you also consolidated all housing programs into the West Virginia Housing Development Fund, and increased funding authority of WVHDF from \$130 million to \$700 million. You established a single-family mortgage program for low and moderate income families in the amount of \$275 million. WVHDF financed or assisted with 17, 345 housing units. One of your own staff, John Baisden, is a proud homeowner as a result of your foresight to consolidate and create this program.

State Board of Investments increased holdings in residential mortgages by \$38 million, from \$93 to \$131 million, representing 10,000 homes.

You were responsible for bringing a landmark case to the West Virginia Supreme Court that established the state's right of eminent domain to acquire land for housing (legislation was also passed to provide statutory authority for this).

You created the Community Partnership Grant program, a program of the state appropriations to provide communities with matching money to draw down federal public works dollars.

You invested \$78.3 million in discretionary federal and state funds for 519 community development projects; total project investments amount to \$330 million with a full third going for water and sewer construction projects. You received \$16.8 million in legislative appropriations for the Community Partnership Grant program that was invested in 152 public works projects in 47 of

West Virginia's 55 counties with a total project investment of \$121.4 million.

You obtained legislation that allowed the West Virginia Water Development Authority (WDA) to issue revenue bonds. WDA issued \$18.7 million in revenue bonds to assist seven major water and sewer construction projects with a combined total cost of \$46.7 million.

At your direction, the emphasis of the State's Appalachian Regional Commission (ARC) funding was shifted from highway visible brick and mortar projects to basic infrastructure, such as water and sewer construction. The ability of ARC dollars to attract other investment dollars increased from \$2 per ARC dollar to \$6 per ARC dollar invested.

You established an emergency water and sewer program to provide emergency help to communities suffering unexpected damage from severe weather or natural disasters. There was \$2 million expended for emergency aid from 1977 to 1980.

You established the Volunteer Fire Department program, distributing \$2.5 million in State funds through grants to help 300 volunteer fire departments buy firefighting equipment. This investment resulted in a 50 percent increase in the training of volunteer firefighters, an increase in reporting of fires by more than 100 volunteer fire departments and some communities realized a decrease in the rate of fire insurance on homes.

You increased significantly the number of municipal police officers and county sheriffs' deputies trained at the state police academy and created the Criminal Investigation Unit in the Department of

Public Safety to deal with statewide drug trafficking and major interstate theft rings.

You built a new emergency operation center at the State Capitol to deal with natural disasters and other emergency situations.

Governor Years: 1981-1984

In your second term as Governor, you extended the state's existing investment tax credit for new and expanding industries to existing industries that replaced obsolete and worn out facilities and equipment. You obtained bonding authority of up to \$100 million for the West Virginia Economic and Development Authority (WVEDA) and legislation that allowed WVEDA to loan money for equipment purchases, not just land and buildings. You advanced legislation that increased WVEDA loan limits from 50 percent to 100 percent of an industrial project if loan funds came from bonding authorities. You created a state industrial development pool within the State Board of Investments that set aside \$50 million for loans under WVEDA legislation.

You successfully proposed legislation that revised the Unemployment Compensation Trust Fund regulations by establishing a sliding scale of employer contributions which allowed lower rates for positive accounts and higher rates for debits and delinquent accounts. The legislation also tightened eligibility requirements by eliminating benefits for workers who voluntarily quit jobs, who refused suitable work, or who were discharged for misconduct. You also obtained legislation that extended unemployment compensation benefits from 28 to 39 weeks for West Virginians unemployed because of the national recession.

You pushed through banking reform legislation that removed most restrictions on branch banking, mergers and holding companies to increase the amount of private capital available for industrial financing. You simplified business registration procedures at the state level for new businesses. You supported changes in the Business and Occupation Tax structure that eliminated the tax for some 30,000 small businesses and that provided for a 25 percent reduction in all B & O tax rates at the level of five percent a year over five years, beginning July 1, 1985, and supported tax legislation allowing a \$1,000 tax credit for manufacturing companies for each new job they provided. You successfully pushed legislation providing a tax incentive to the hardwoods industry for processing West Virginia timber beyond cutting the logs.

In your second term, you also instituted a \$10 million program using federal employment and training funds to retrain 2,000 workers who were unemployed and who had exhausted their unemployment benefits. You created a \$47 million Governor's Emergency Employment Program that provided public service jobs for 6,300 unemployed workers; provided vocational education and retraining for 7,000 unemployed workers; and adapted the GI Bill concept to training for displaced workers which meant free tuition and monthly stipends.

You successfully put forward legislation defining the limits of Workers' Compensation suits against employers for job-related injuries. Legislation also eliminated punitive damages against employers, except in the most extreme cases where proof existed of intention to kill or injure.

You directed state involvement in the financing arrangements in obtaining grants to save Weirton Steel with an Employee Stock Ownership Plan (ESOP). You helped engineer EPA approval of Weirton Steel's use of "bubbles" to comply with the Clean Air Act; legislation that allowed the transport of gas to the Weirton plant on a "required" basis, saving Weirton Steel \$4.5 million annually; and legislation allowing ESOP contributions to be deducted before calculating state taxes that resulted in another savings of \$500,000 a year. The result of this work was the saving of 7,200 direct jobs. You assisted in the retention of Wheeling-Pittsburgh Steel by helping secure an \$8.5 million Urban Development Action Grant and by arranging tax concessions for a limited period. At your direction, the State invested in the retooling of Fostoria Glass and Diamond Glass companies, preserving 400 jobs, and WVEDA financed \$1.5 million to reorganize the Connors Steel plant in Huntington into Steel of West Virginia, saving 410 jobs.

There were major expansions in the chemical industry. Union Carbide in South Charleston invested \$1.258 million; Carbide at Institute invested \$25 million in agricultural chemicals; Carbide at Anmore invested \$20 million in graphite, and DuPont at Parkersburg invested in new product lines.

You were instrumental in a \$1.2 million WVEDA loan to finance site acquisition for the relocation of the South Charleston Armory to allow the expansion of the Volkswagen Stamping Plant on the property previously owned by the U.S. Department of Defense.

You oversaw the investment of \$25.7 million by the State Board of Investments into two major shopping malls in the City of Charleston and converted the closed Houdaille plant in

Huntington and the closed Marx Toy plant in Glen Dale into industrial parks.

You directed WVEDA loans of \$57 million over an eight-year period to 160 companies for a total investment of \$190 million and nearly 12,000 jobs. There was a \$2 billion investment in new plants and expansions during your administration, involving at least 450 companies.

You established the West Virginia Thoroughbred Development Fund and created Governor's Task Force on the Racing Industry in West Virginia. This resulted in reducing the state's share of purses, improving the horse breeding area of the industry, and providing the stimulus to reopen Waterford Downs in the Northern Panhandle.

You directed WVEDA investment into major travel facilities for the first time in the State's history. You increased private investment in new travel facilities to over \$300 million and increased responses to the state's travel advertising program by a full 60 percent. You nearly tripled the travel and tourism industry in West Virginia to just under one-and-a-half billion dollars annually in direct sales and increased the number of in-state vacations taken by West Virginians, making the travel and tourism industry the State's third largest industry and second largest employer.

You started the annual statewide "Keep West Virginia Clean" program by using the Governor's Summer Youth Program employees and community volunteers. In 1981, West Virginia's volunteer program won first prize in Keep America Beautiful competition. In 1982, the cleanup program was named the best in the nation, and in 1983 the state was awarded third place in the

competition. In addition to cleanup, the program trained several hundred summer youth in vocational skills with the building of picnic tables, litter containers and bus shelters.

You increased the bonding authority of the Housing Development Fund (HDF) by an additional \$200 million and enacted legislation that set aside \$50 million in State Board of Investments funds to provide low interest mortgage money through the HDF.

You played a key role in successfully lobbying the Congress to retain the Appalachian Regional Commission and secured \$16.4 million for the Community Partnership Grant program to provide local communities with matching funds to draw down federal grant-in-aid money.

You increased the bonding authority of the Water Development Authority from \$40 million to \$100 million and directed 25 percent of all grant funding to water projects, including \$43 million in state assistance.

You oversaw total investments of \$643 million in community development projects that include \$165 million of federal and state discretionary funds.

You aided more than 70 community water and sewer systems with emergency water and sewer systems grants to repair damages caused by severe weather or natural disasters. Nearly 40 percent of State discretionary funds were put into water and sewer projects that accounted for almost 70 percent of total construction spending- \$441.5 million. You authorized 49 major sewer projects, including projects in the cities of Wheeling,

Morgantown, Parkersburg, Fairmont, Huntington, Bluefield and Teays Valley in Putnam Valley.

Over an eight-year period, you provided fire departments with nearly \$6 million in state appropriations for firefighting equipment, training and new fire trucks. In your second term, all 379 volunteer fire departments received grants.

You obtained \$300,000 from the legislature to match federal funding for the Aeronautics Commission to upgrade the state's airports.

Senate Years: Business and Community Development

1985-1986

Flood of 1985

During the fall of 1985, West Virginia was devastated by massive flooding. In response to the devastation, you pushed for a swift federal disaster declaration to mobilize emergency assistance for people in need of food and shelter. In addition to visiting the flooded counties, sharing your sympathy and providing support for the families struck by tragedy, you pushed federal officials to follow through with federal aid. Your staff worked out of county disaster assistance centers to help flood victims cut through red tape. You then worked on economic development in these areas to help constituents rebuild their lives and businesses.

NPS New River Gorge Investment

You introduced legislation, cosponsored by Senator Byrd, to authorize the construction of a new visitors' center and National

Park Service administrative headquarters at Glen Jean. The headquarters and visitors' center was built to promote tourism along the New River Gorge, and help create new jobs in West Virginia's travel industry.

1987-1988

Saving the Pepperoni Industry

In 1987, you prevailed in convincing the USDA Secretary to exempt pepperoni bakers from a cost-prohibitive rule change that would have re-classified small, family-owned pepperoni roll bakeries as meat packers. Country Club Bakery, Tomarro's, D'Annunzio's and Chico's Dairy are only a few businesses that might not be in business today if you had not challenged the proposed change.

Discover the Real West Virginia Foundation

Determined to open up West Virginia to the world, you launched the Discover the Real West Virginia Foundation to showcase West Virginia's business and investment opportunities to national and international business leaders.

Protecting Industry from Unfair Trade

As a member of the Finance Committee, you played a key role in forging a tough trade bill that protected West Virginia industries from unfair trade practices by foreign competitors. Under the law, the United States adopted a more aggressive stance and enabled West Virginia exporters to compete on a more level playing field. You also worked to protect West Virginia industries during deliberations on the U.S.-Canada Free Trade Agreement.

Assistance for Dislocated Workers

Several amendments you authored to expand and strengthen trade adjustment assistance for "import-injured" workers were approved as part of the omnibus trade legislation and signed into law. Your measures improved retraining benefits for workers laid off as a result of foreign competition and improved services to help workers obtain quality jobs as quickly as possible. This effort was based directly on the experience and suggestions of workers and experts in West Virginia.

Developing the Industrial Extension Service

You incorporated into a major trade bill a program at the National Institution of Standards and Technologies to transfer new technologies from federal laboratories to small and medium-sized businesses.

EPSCoR (Experimental Program to Stimulate Competitive Research)

Adamant that it was in the national interest to engage the best and brightest – wherever they are located, you spearheaded your landmark legislation directing the National Science Foundation to assist targeted states, including West Virginia, in strengthening research and development programs at their major colleges and universities.

Mandating Plant Closing Notifications

You helped enact a 60-day plant closing notification bill. The law, which took effect in February 1989, protected West Virginia workers and communities facing large layoffs and plant closings. This notice allowed government, labor and management sufficient

time to work together toward finding new jobs for workers and economic alternatives for communities.

1989-1990

Working to Complete the Appalachian Highway Development System

The ARC and the completion of the ARC Corridors in West Virginia was, and continues to be, a top priority for you. In the TEA-21 legislation, you worked with Senator Byrd to secure a more stable and sustained level of funding for the ARC Corridors through the Highway Trust Fund.

Promoting Research and Competitiveness

You aggressively pushed for additional support for research initiatives, including special efforts to provide federal funds to West Virginia and other smaller states. In 1990, West Virginia received \$600,000 for research at West Virginia University and Marshall University under the Experimental Program to Stimulate Competitive Research (EPSCoR).

Developing the State's Rural Areas

You supported key legislation to authorize new rural development programs. Specifically, you sponsored an amendment to ensure that West Virginia would have a fair chance to compete for federal assistance for business incubators. The rural development package, passed by the Senate in 1989, was incorporated in the 1990 Farm Bill. You continued to work to secure full funding for rural development initiatives.

Improving Tourism Policy

As Chairman of the Senate Foreign Commerce and Tourism Subcommittee, you won Senate passage of your legislation to revise federal tourism policy, focusing on the potential of America's travel industry as an export. The bill included a special provision to promote rural travel and tourism.

Jay Train

From 1989 to 1991, you led the Eastern Panhandle Express, often referred to as the Jay Train, to the Eastern Panhandle as a way to introduce executives from various companies to the area. Between thirty and forty executives would join you by either train or bus, departing from Washington, D.C. to visit the tri-county area. Several success stories resulted from those endeavors – including AB&C and Navy Arms, which moved to the Eastern Panhandle following their visit.

1991-1992

Promoting West Virginian Exports

You successfully fought for key amendments in the Export Promotion Act to reorganize the government's export promotion bureaucracy. Such improvements translated into jobs, expanded exporting opportunities for American companies, and economic growth for leading export states such as West Virginia. Specific initiatives included establishing a "one-stop shop" concept so that a single federal office could provide information on all federal programs to exporting companies.

Boosting West Virginia Tourism

As Chairman of the Senate Subcommittee on Foreign Commerce and Tourism, you diligently worked to promote the West Virginia

travel industry and tourism initiatives. After more than four years of work, the Tourism Policy and Export Promotion Act of 1992 was signed into law. The legislation reauthorized the federal tourism agency, set up a grant program, and established the Rural Tourism Foundation to promote the development of tourism in states such as West Virginia.

Blue Cross/Blue Shield Jobs in Kanawha

You continuously fought to promote economic development in West Virginia and create jobs and new opportunities. One result included the announcement of the major company Blue Cross/Blue Shield (CASCI) relocating its claims processing division to Kanawha County, creating more than 700 jobs.

Marion County Business and Technology Campus

You helped acquire federal funding for a new water line that was needed to build what would later be known as the West Virginia High Technology Foundation Park. The NASA IV&V Center was one of the first high-tech anchor operations at the park, which today is home to hundreds of private and federal high tech employees.

Preserving Jobs at Huntington Coal Transport

You helped negotiate an Employee Stock Ownership Plan (ESOP), saving the jobs of 15 workers and giving them the ability to take pride in owning their own company.

Protecting American Alloys - Elkem Jobs

You convinced the Department of Commerce to go after foreign evasion of United States trade laws involving silicon metal imports, which saved an estimated 300 jobs in West Virginia and hundreds more nationwide.

West Virginia Housing Projects for Seniors

You worked to obtain the necessary federal aid and community support for Mountain Terrace in Boone County, a 35-apartment senior housing complex; and Lincoln County's 48-apartment unit Manor.

1993-1994

Eagle Convex

In 1993, Eagle Convex of Clarksburg was forced into bankruptcy, due to price-cutting by foreign competitors. You fought to preserve the Trade Adjustment Assistance program, which gives grants to domestic companies who fall behind due to unfair trade laws. Because of your tireless efforts to save the program, Eagle Convex received a \$45,000 grant that it used to reorganize, restructure, update and expand its facilities.

"Discover the REAL West Virginia" Results

In 1994, nearly a dozen businesses established new facilities in West Virginia because of your DRWV initiative. In 1993 and 1994, among the many successes of the initiative, you announced the opening of the NGK Spark Plug plant in Pocatalico, which created 400 jobs over the next four years.

AT&T Jobs

In February 1996, you learned that AT&T planned to close its Consumer Sales and Services Center in Charleston. You immediately contacted Robert Allen, Chairman of AT&T, to ask Allen to reconsider the decision to close the Center. One week after meeting with you and Senator Byrd, Allen announced that the center would remain open.

1995-1996

Project Harvest I

In early 1995 you partnered with the Discover the Real West Virginia Foundation to launch “Project Harvest”, a new kind of trade mission in which you invited a number of West Virginia business executives to travel with you to visit Japan and Taiwan to explore new business and trade opportunities between foreign companies and West Virginia.

Safeguarding CSX Corporation Jobs

In 1995, rumors began circulating that CSX planned to close its 140-employee Hinton operations. You immediately called union officials for more details. Soon after, you contacted CSX Chairman John Snow to make clear how important CSX jobs were to Hinton. Chairman Snow assured you that CSX had no intentions of moving their operations from Hinton.

Vanguard

When employees of Vanguard in Morgan County were denied Trade Adjustment Assistance following the loss of their jobs at this golf club production facility, you went to work on their behalf. The denial was reversed and the employees were eligible for job training.

Bringing Toyota to West Virginia

After spending years pursuing the Toyota Motor Company through trade missions and personal correspondence, Toyota announced that it was planning to build a \$400 million engine plant in Buffalo, WV, creating 350 new jobs.

Getting Tough on Trade

You introduced major legislation - the Open Markets and Fair Trade Act – to establish regular reviews and negotiations to open up foreign markets to goods and services from the United States. This legislation demanded fair trade and called for serious action if market access was not provided for American products. This tough trade position was important for West Virginia, one of the nation's leading exporting states.

Looking Out for West Virginia Businesses

Using your position on the Senate Finance Committee, you led efforts to eliminate barriers to investment in new plants and equipment by proposing reforms to the Alternative Minimum Tax, guiding the bill to passage by both houses of Congress. This tax change was important to businesses and workers in the steel, chemical, paper, auto manufacturing, energy, mining and transportation sectors, both in West Virginia and across the nation.

Fighting for Small Business Tax Relief

Tied to the increase in the minimum wage was a tax relief package targeted at small businesses. You supported these balanced tax provisions, including the Work Opportunity Tax Credit, which would have allowed employers to get a credit for hiring disadvantaged workers, including former welfare recipients. To encourage workers to continue their educations, employer-provided education assistance would be tax-free up to \$5,250, helping both employees and employers. The bill also aimed to simplify pension provisions for small businesses, and it would permit spouses - including homemakers who did not hold jobs outside the home - to make an IRA contribution of up to \$2,000.

You also worked to extend a tax credit for 18 months to help West Virginia producers of synthetic fuels from coal as well as gas from biomass.

McDowell Prison

You began working in 1996 to bring a prison to McDowell County to spur economic development growth in that impoverished county. At first, you worked with CCA, one of the largest builders and operators of private prisons, to convince them to build a facility in McDowell County. When CCA backed down, you went to work lobbying the Bureau of Prisons to send a feasibility team to McDowell County to determine if it met the requirements to have a federal prison built there. You had many meetings with FOB, including with its director, Kathleen Hawk, and worked closely with local officials.

1997

Leading Project Harvest II

Building upon the success of the first Project Harvest mission in 1995, you organized a second trade mission of West Virginia companies to Japan and Taiwan. During the mission, you also participated in the grand opening of the West Virginia-Taiwan Trade Office.

Attracting More Foreign Investment

As a direct result of your trip to Taiwan, China Development Corporation sent a team to West Virginia to determine the feasibility of a number of economic development opportunities in the West Virginia Investment Portfolio.

Announcing a Pure Tech Plastics Investment

You participated in the Pure Tech Plastics announcement after spending several years trying to attract Pure Tech to West Virginia. Pure Tech first became interested in the state in 1995 when you invited its subsidiary, Evolutions, Inc., to discuss the possibility of purchasing two of Reidbord Brothers' clothing facilities. You flew to New York to meet with Pure Tech officials to discuss the idea of having them consolidate their recycling facilities in West Virginia. Meetings continued throughout 1996, and you worked hard on getting Pure Tech a contract, which ensured the company the necessary resources to operate a new facility in the state. Pure Tech invested \$8 million in their facility and looked to employ 150 people.

Hosting Japan - West Virginia Partners for Success Project

You and Governor Underwood co-hosted a meeting and reception in Detroit, Michigan to heighten West Virginia's visibility with North American-based Japanese companies, to introduce them to the state and to "tell our story." This meeting was another example of your efforts to attract Japanese investment to West Virginia.

Receiving Bank of Tokyo Mitsubishi Delegation

In coordination with the West Virginia Development Office, you hosted a six-day visit to the state by senior officials from the Bank of Tokyo Mitsubishi. This visit was an opportunity for these officials to visit sites in the State, existing plants and expansions, as well as talk personally to West Virginia business leaders about operating a facility in the State. Bank of Tokyo officials are directly responsible for advising their Japanese client companies who are considering investment in North America, including on location options.

Welcoming a Japanese Automobile Suppliers Mission

As part of your "Discover the REAL West Virginia" initiative, you hosted a delegation of Japanese automotive industry executives in West Virginia. This mission was a direct result of your 1997 trip to Japan and your meeting with Chairman Toyoda of Toyota Motor Corporation. The delegation spent five days in West Virginia meeting with local development officials, community leaders, and members of state government to learn more about the state and what it had to offer. Their visit focused on the I-64 corridor as well as Jackson and Wood Counties. Companies represented were: Asin World Corp., Denso International, Pacific Industries, Sumitomo Electric Wiring Systems, Takata Corp., DTR Tennessee Inc., and Toyota Tsusho America, Inc.

West Virginia-Taiwan International Development Mission

Your relationships with Taiwan continued to pay off, as you hosted your third Taiwan investment mission to West Virginia. This delegation, led by Vice Minister Yiin Chii-ming focused on the aerospace and high technology industries. Vice Minister Yiin was also here to announce the TLM Aerospace project in Martinsburg. While in the state, the delegation was introduced to the following projects: Neurologic, REIC, FCX, H3O, Minaqua, CELCO and Navion. They were given an introduction to West Virginia University and some of the research and projects that the university was facilitating. The group also met with officials from the West Virginia High Tech Consortium, and toured the Pratt-Whitney Aircraft facility, the Northrop Grumman facility and the Bombardier facility.

Opening New Fairmont Business

You participated in the ribbon-cutting ceremony of IQI in Fairmont,

which marked the official opening of its West Virginia Customer Care facility. The company expects to employ a minimum of 400 people, and invest \$3 million in the facility.

Inaugurating the Manufacturers' Summit

You and Governor Underwood co-hosted the inaugural Manufacturers' Summit at The Greenbrier in an effort to reach out to existing West Virginia companies and address what could be done at the state and federal level to help them do business in the state. Twenty-eight companies were represented by either their CEO or Senior Vice President at the weekend event. West Virginia native John Chambers, President and CEO of Cisco Systems, was the keynote speaker.

Guardian Fiberglass Announcement

In April of 1997, you participated in the announcement that Guardian Fiberglass would be locating a facility in Martinsburg. This announcement followed your history of working with Guardian on the flat glass issue as a member of the Senate Finance Committee. The company still maintains a strong presence in Martinsburg.

Allegheny Wood Products/Blackwater Canyon

When AWP purchased the Allegheny Power property adjacent to the Blackwater Canyon in 1996, they became mired in controversy with the environmental community over their plans to harvest timber from their property. You spent several months, behind the scenes working with the Governor's office, AWP and the Forest Service to reach agreement for a "landswap" of 300 acres of AWP's property on the North side of the Canyon. Your goal was to 1) find a way to protect the "view shed" from

timbering, completing the protection of the Blackwater Falls State Park; 2) exchange other Forest Service land and timber for the land and timber on the north side of the river, beyond the view shed, also allowing the National Forest Service to own and operate a trail along the gorge; 3) allow AWP to harvest timber on the south side of the river, outside the “view shed; and 4) request that AWP make available several trail accesses to the gorge and river for hikers, bikers, fishermen and canoeists. In the fall of 1997, a MOU was signed by the 3 parties with respect to the above goals.

Kroger’s Distribution Center Closing

When you learned that Kroger’s was closing its Kanawha City Warehouse and Distribution Center, resulting in the loss of 250 jobs, you went into action to try to save them. Although unsuccessful, you were heavily involved behind the scenes working with state and union officials in that process.

Wheeling-Pittsburgh Steel Strike

You spent several months behind the scenes trying to resolve the year-long Wheeling-Pittsburgh Steel Strike that affected over 4,000 steel workers. This included almost daily phone calls with union leaders and the Federal Mediator that was assigned to help resolve the strike. You also hosted numerous meetings in D.C. at your home and in Pittsburgh.

1998

Exploring Economic Potential Abroad

As a part of your continued efforts to develop West Virginia’s economic base to compete in the global economy, you traveled to Taiwan, Japan and China and met with companies that expressed

an interest in either locating facilities in North America or expanding their existing facilities. Though this trip was not a part of your Project Harvest trade mission, you brought along several officials representing potential West Virginia business ventures, including CEL Technology of Alta, H3O of Beckley, FCX, and Navion, which was exploring the possible location of a new aircraft manufacturing plant in Martinsburg and Parkersburg.

1998 Manufacturers Summit

Along with Governor Underwood, you hosted the second annual Manufacturers' Summit, building off the tremendous success of the first in 1997. Forty-seven industry leaders attended representing 39 companies.

Breaking New Ground for Aerospace

You participated in the groundbreaking ceremonies for TLM Aerospace (Tiger Aircraft) in Martinsburg. Through your relationship with Minister George Yang, you brought TLM to West Virginia.

Celebrating Diamond Electric's Grand Opening

After Diamond Electric broke ground in 1996, you took part in the opening of its facility in Eleanor. Your relationship with company officials is what led them to invest the \$22 million in West Virginia so they could benefit from the many resources the State had to offer.

Hosting Asian Export Seminar

You hosted a one-day export conference focusing on the markets of Taiwan, Japan and China. You were joined by renowned authorities on the countries in focus, as well as then-Commerce

Secretary Bill Daley, who delivered the keynote speech. You encouraged West Virginia companies to explore business opportunities in the Pacific Rim.

Driving Toyota in West Virginia

While still constructing its original plant in Buffalo, Toyota executives announced an expansion for the plant to build V-6 Camry engines. Just a few months later, you joined Toyota officials and Governor Underwood to announce Toyota's plans to build another facility to construct automatic transmissions for the Camry, creating another 200 jobs and bringing Toyota's total investment in WV to \$900 million.

Mayflower Vehicle Systems (formerly South Charleston Stamping & Manufacturing)

You served as Master of Ceremonies at the ribbon cutting for Mayflower Vehicle Systems' North American Corporate headquarters in Putnam County, WV. Your efforts to convince Mayflower to move their headquarters to WV began in December 1996.

Teleservices Mission to southern West Virginia

You hosted a one day mission to southern West Virginia for senior executives from eight large teleservicing companies. This was a part of your continued efforts to attract new investment to southern West Virginia counties.

1999

Leading Project Harvest III

You participated in your third Project Harvest Trade mission,

during which you traveled to Taiwan, Japan and China. You were joined by West Virginia business leaders representing companies including Aurora Flight Sciences, Shell Chemical, Darco International, FCX Systems, Clark Truck Parts, and Jim C. Hamer Company.

Blanchette Rockefeller Neurosciences Institute

In November 1999, you announced the formation of the Blanchette Rockefeller Neurosciences Institute (BRNI), an \$80 million medical research institute that you and your family founded. Dedicated in 2008, BRNI is located at West Virginia University. BRNI seeks practical solutions to neurologic and cognitive impairment through research is bringing renowned scientists to West Virginia. The Rockefeller Institute is doing important work to develop and export new research, drug and diagnostic technologies to the world. BRNI represents the largest research venture in West Virginia's history. It attracts investment for the development of biotechnology, a field with extensive potential for growth. With the creation of the Institute came the potential commercial value of the discoveries that can arise from cutting edge research initiatives.

Opening United Mileage Plus Centers

You continued your effort to bring new opportunities to West Virginia by participating in a United Airlines announcement to open new Mileage Plus Call centers located in Charleston and Huntington. The centers anticipated creating more than 600 jobs.

Third Annual Manufacturers' Summit

For the third year in a row, you and Governor Underwood hosted a Manufacturers' Summit at The Greenbrier. Twenty-seven

manufacturers were represented at the Summit. The Summit provided an arena for you to work with the Governor to retain and recruit business investment in the state.

Securing Funding for Sino Swearingen

Upon learning that Sino Swearingen needed an additional \$50-60 million to complete Federal Aviation Association (FAA) certification in 1999, you traveled to Taiwan to meet with investors. Because of your intervention, the program received that funding and would later receive FAA Type Certification in 2005.

Attracting Investment from Okuno International

You worked with Okuno officials when they chose West Virginia as the site of their first North American operation. Their investment in Wayne County amounted to an estimated \$4.1 million. Okuno produces hydraulic cylinders used in fork lifts, farming equipment and industrial sized trucks. They expected to employ 50 workers at the outset, with the possibility of additional future job opportunities for West Virginians.

Opening an Aegis Client Service Center

You participated in the grand opening of the Aegis Client Service Center in Elkins. Your work with the company ensured that it had the telecommunications facilities for the Elkins Call Center. Aegis planned to employ more than 300 people.

Securing Redevelopment Funds

You worked with the U.S. Department of Commerce and the Mingo County Redevelopment Authority to get a \$1 million grant to provide potable water service to more than 800 acres of land for development purposes. Located on a reclaimed strip mine

site, the project provided access to a public water supply for the Mingo County Wood Products Industrial Park and 22 residential customers. Immediately after the park was completed, two companies expected to provide 100 jobs, and anticipated to hire nearly 500 more people in the future.

Hosting the NGK Suppliers' Mission

Based on the invitations you extended during your Project Harvest mission in 1999, you hosted a group of eight NGK suppliers to West Virginia to participate in a four-day investment mission. When the trip concluded, many of the companies expressed interest in establishing facilities in the United States.

Welcoming the Chubu Economic Federation

At your invitation, Chairman of the Chubu Economic Federation, Kohei Abe, led a delegation of 28 Japanese companies to West Virginia for a two-day visit to the state.

China Development Bank (CDB) Study Team

As part of your continued efforts to attract Taiwan investment, China Development Bank sent a senior team of bank officials to West Virginia to determine the feasibility of the Parks & Wildlife Services (PAWS) project. The PAWS project is an estimated \$83 million tourism and wildlife attraction that was to be located adjacent to the New River Gorge National Park in Fayette County.

Drought Visit/Agricultural industry

In August of 1999, you invited the U.S. Secretary of Agriculture Dan Glickman to tour the Eastern Panhandle to hear directly from the small farmers affected by that season's severe drought.

2000

Keeping Rite Aid in West Virginia

After Rite Aid announced in 1999 a decision to close its Poca distribution center and eliminate approximately 500 jobs, you launched a mission to help the employees. You convened a meeting with the CEO of Rite Aid, the West Virginia Congressional delegation and other senior Rite Aid officials. After the meeting, you celebrated the reversal of the decision to close the Poca distribution center. The meeting also resulted in a new three-year contract which included a pay raise and an increase in employee benefits.

Obtaining Foreign Trade Zones

You pushed the U.S. Department of Commerce to have the Martinsburg area designated as a Foreign Trade Zone. Important in economic development strategies, Foreign Trade Zones are secure areas inside the United State's borders considered outside the nation's customs territory. The creation of this zone presented West Virginia with new business opportunities by offering companies the ability to defer, reduce or eliminate costly tariffs on products brought into the United States for manufacturing and distribution.

Landing Amazon.com in West Virginia

You took part in announcing the plans of electronic commerce leader Amazon.com to open a new customer service center in Huntington. In addition to fielding customer support telephone calls, employees at the center are active in the electronic commerce aspects of the business. The center originally created

about 150 jobs and anticipated the possibility of employing up to 800 people.

Expanding General Motors

You fought to secure new investments by GM at their Martinsburg facility. GM agreed to build a 352,000 square-foot Parts Distribution Center directly behind their current facility. This represented an additional \$26.7 million investment in West Virginia. As a result of your work, existing employment levels were secured and the potential for increased job opportunities at the facility was born.

Assisting Flexsys America

For three years, you worked to pass legislation that would establish the authority to provide a duty drawback on imports of two commercially interchangeable rubber vulcanization accelerators. You helped Flexsys consolidate its operations by passing the legislation in a Miscellaneous Tariff Bill considered by the Senate Finance Committee.

Saving Jobs in NiSource-Columbia Gas Merger

With the prospect of job cuts looming due to the merger between NiSource and Columbia Gas, you met with NiSource officials in California to fight to keep jobs in West Virginia. While some jobs were lost in the transition, a significant number were kept in the state thanks to your work.

Launching Initiative to Promote Technology and Innovation

You launched the West Virginia Forum on Technology & Innovation, giving West Virginians the opportunity to discuss with state and national leaders how technology affects the state's economic future. The first event included Steve Case, Chairman

and CEO, of America Online (AOL), and Dr. Dan Angel, President of Marshall University, who discussed economic changes that will bring opportunities for economic growth in West Virginia.

2001

Bridging Distances for Learning

You worked to secure a \$212,000 grant for the Randolph County Development Authority/Wood Technology Center. The money established a video conferencing and distance learning center so that West Virginians can obtain training to gain the qualifications necessary to fill the many diverse job opportunities in the wood technology industry.

Continuing Project Harvest Trade Missions

In July, you hosted your fourth Project Harvest trade mission where you led a group of West Virginia business leaders to meet with over 30 Japanese businesses and investors. Your previous efforts have led to development and investment opportunities with Japan, Taiwan, and China, which have produced many investment and expansion opportunities for West Virginia businesses.

Securing Chemical Industry Jobs

Dow Chemical and CDI Corp. announced a plan to ensure 400 to 500 jobs in the Kanawha Valley. You flew to Michigan to meet with Dow Chemical executives to discuss the merger of Dow and Union Carbide and to urge the company officials to keep chemical industry jobs in West Virginia.

Welcoming Manufacturer NGK Expansion

You made the announcement that the Japanese auto parts

manufacturer NGK had decided to move a portion of their spark plug business to West Virginia, creating 10 new jobs for West Virginians. The expansion helped foster economic development both as a result of the expansion itself, and as an example to other Japanese investors of the success that can be had in West Virginia.

Toyota's Third Expansion

Toyota announced its plans to expand its Buffalo plant for a third time, bringing production engines and transmissions for the Lexus RX 300 SUV line to West Virginia, the first time the brand had been produced outside of Japan, as well as engines for the Matrix. This expansion created an additional 200 jobs and brought another \$50 million investment from Toyota.

Continuing the Initiative on Technology and Innovation

You hosted the second West Virginia Forum on Technology & Innovation at West Virginia University in Morgantown. Joining you were Earnest W. Davenport, Chairman & CEO of Eastman Chemical Co., and David C. Hardesty, Jr., President of West Virginia University. Participants discussed how information, the Internet and communications technologies could help West Virginia's manufacturing and production industry grow and prosper.

2002

Exploring West Virginia's Venture Capital

Working to expand West Virginia's economy in the 21st century, you hosted the third West Virginia Forum on Technology and Innovation in March. During the forum, you announced the creation of the West Virginia Venture Connection, which would

combine venture capital with opportunities in emerging technology, giving West Virginia greater participation in the global economy. Ray Lane of the nation's top venture capital firm and a West Virginia University graduate, gave the keynote address where he focused on how venture capital projects can create and foster an improved West Virginia economy.

Working to Land New Businesses in West Virginia

Looking to bring new economic opportunities to the state, you led a group of Italian aerospace executives on a trade mission that showcased the West Virginia aerospace industry. While in Washington, D.C., representatives from Aerea, Leat, Finmeccanica, Marconi Mobile, and the Italian Association of Aerospace Systems and Defense Industries met with you and officials from the National Transportation Safety Board (NTSB), Northrop Grumman, Federal Aviation Administration (FAA), and the U.S. Department of Commerce. Capping off the October 2002 trade mission, the aerospace executives traveled to West Virginia to tour several communities, and numerous aerospace companies that you played a key role in bringing to the state.

Investing in West Virginia's Industrial Future

In September, you hosted your third trade mission of 2002, this time for a delegation of aerospace industry executives from Japan. Working to expand and create new industries in the State, the trade delegation visited several blueprints of successful aerospace industries in West Virginia, including Sino Swearingen and Tiger Aircraft in Berkeley County, Lockheed Martin, Pratt & Whitney, Bombardier, and Aurora Flight Services in Harrison County. The focus of this trade mission was to match West

Virginia's strengths with the needs of aerospace manufacturers and suppliers.

Attracting New Chemical and Polymer Industries

In June, you joined forces with then-Governor Bob Wise to bring new investment to the world-class chemical and polymer industry in the state. The three-day trade mission brought eleven representatives of six different chemical and polymer manufacturing companies from Europe and South America to Charleston. You hosted the group on tours of different plants, highlighting the characteristics that make West Virginia one of the world's leading producers of chemicals and plastics. Your efforts were well received, with one member of the visiting delegation signing on to establish a polymer research center in Parkersburg.

Promoting West Virginia's Economic Potential

In April 2002, you hosted a group of Japanese business leaders for a reverse trade mission in West Virginia. While you regularly traveled to Asia to promote West Virginia businesses, the "reverse" trade mission brought foreign business leaders directly into West Virginia so they could see firsthand the benefits of opening facilities in the State. The businesses that participated in the April trade mission included Okaya Heavy Industries USA, Denso International America, Aisin World Corporation of America, Toyoda Gosei, Curtis Maruyasu Corporation, Toyoda Industrial Equipment, Toyota Tsusho America, and Toyota Motor Manufacturers. Representatives from these companies toured many of West Virginia's successful manufacturing firms, including Toyota and Diamond Electric. They also received a West Virginia cultural presentation and tours of West Virginia industrial sites. Within several weeks of the mission, Toyota Tsusho announced

that a division of their company would be investing in West Virginia.

2003

Keeping West Virginia's Economy Strong

In 2003, you hosted representatives from nine international chemical and polymer companies in September, and showcased the investment opportunities in the Mountain State. The trade mission was organized by the Discover the REAL West Virginia foundation and West Virginia's chemical and polymer companies.

Protecting the Appalachian Development Commission

You were part of a bipartisan effort to reverse President George W. Bush's drastic cuts to the Appalachian Regional Commission. At a time when unemployment had increased while state revenues decreased, you worked hard to preserve ARC funding so that West Virginia communities in need received financial support.

Helping Those Who Have Fallen Victim to the Weak Economy

You worked on bipartisan legislation with fourteen of your colleagues to provide assistance to approximately 3,000 West Virginians who had exhausted their state and federal benefits, and remain unemployed. The Economic Security Act of 2003 reversed the Bush administration's refusal to grant an extension for the long-term unemployed. Although legislation was passed to help millions of jobless Americans, some unemployed were left behind. This new bill provided additional weeks to over 1 million jobless workers nationwide who exhausted their extended benefits in 2002 as well as the nearly 2.5 million workers who will receive extended benefits in the first half of 2003.

2004

Enabling Economic Development for Low-Income Populations

You sponsored a modification to the New Markets Tax Credit to ensure that economic development resources are allocated to low-income populations. Previously, some populations were ineligible for the development incentives because they lived in census tracts with average income above a certain threshold. This provision was signed into law in October 2004.

Expanding Investment in West Virginia

In April of 2004, you joined Toyota executives to announce an \$80 million, 184,000 square-foot expansion at their Buffalo plant. The expansion brought with it 50 new jobs, pushing the plant's total employment to more than 1,000 workers since it came online in 1998.

Hosting Gateway Region Hi-Tech Seminar

The Discover the REAL West Virginia Foundation teamed-up with the Gateway New Economy Council, the economic development authorities of Berkeley, Morgan and Jefferson Counties, to host the Gateway Region Hi-Tech Seminar. The seminar attracted 26 representatives from 16 out-of-state companies from the information technology, homeland security, and technology based manufacturing sectors.

2005

McDowell County Prison Announcement

In August 2005, your unrelenting pursuits to land a federal prison in McDowell County paid off when the Bureau of Prisons issued a

positive Record of Decision to build a prison at the Indian Ridge Industrial Park.

Toyota's Fifth Expansion

Toyota announced a \$120 million expansion of its engine and transmission plant, adding an additional 150 employees to the plant.

Leading Japan Trade Mission

You and Governor Manchin led a delegation of eleven business leaders who served as Ambassadors to promote West Virginia in Japan. During the mission, the delegation traveled to Osaka, Nagoya, and Tokyo, and paid visits to many of the states existing investors including Diamond Electric, NGK, Toyota, and KS of WV. During the mission, you and Governor Manchin met with Kureha executives about locating in the state. In 2010, Kureha PPA started production at their polymer production facility in Belle, West Virginia. Kureha currently employs over 50 people.

Sino Swearingen – Charleston Certification Celebration

You spoke at an event for Sino Swearingen celebrating the approval of FAA Type Certification for their SJ30-2 business jet. You steadfastly supported Sino through multiple funding crises over the past several years, and this moment was a testament to your well-placed faith in the company.

2006

Venture Connection Roundtable

You hosted a roundtable of 28 business, education and nonprofit leaders to discuss how to increase venture capital investment in West Virginia. The purpose of this discussion was to focus on tangible outcomes, rather than background processes.

Participants examined the premise that focused effort is vital to keeping the interest of venture capitalists in the state and that breakthrough performance, not just incrementalism, will stimulate overall improvements in the state's economy.

2007

Passage of the America COMPETES Act of 2007

Following a request from Members in both Chambers of Congress, the National Academy of Sciences initiated a 2005 study of U.S. competitiveness in science and technology (S&T). The resulting report, *Rising Above the Gathering Storm: Energizing and Employing America for a Brighter Future* (RAGS), warned that the “building blocks” for U.S. S&T leadership were eroding just as other nations were gaining strength. In response, with your leadership, Congress adopted several of the report's recommendations in the America Creating Opportunities to Meaningfully Promote Excellence in Technology, Education, and Science Act of 2007 – also known as America COMPETES.

West Virginia Small Scale Manufacturers Summit

Over 130 entrepreneurs, business leaders, and policy makers met in Charleston for the Made Right Here West Virginia Small Scale Manufacturing Summit. The DRWV Foundation co-hosted the summit with the Center for Economic Options which brought together a cross-section of resources that small scale manufacturers need to succeed in today's competitive economy. You hosted a reception and awarded six small manufacturers with the first Made Right Here awards honoring those business owners who exemplify the innovation and determination of the true entrepreneurial spirit.

2008

Hosting Weirton Economic Roundtable

At your invitation, approximately 100 business and community leaders and government officials from the Northern Panhandle gathered at the Serbian American Cultural Center to discuss strategies for the future growth of Weirton's economy. The Roundtable came on the heels of the release of 850 acres of developable land by ArcelorMittal, the city's largest employer.

WV Biometrics Investment Seminar

You and Governor Joe Manchin convened a biometrics investment seminar in Washington, D.C. to highlight the state's considerable security assets to nearly 100 executives from some of the nation's largest security and identity management industries. The event was specifically designed for out-of-state security and biometrics industry executives to explore business partnerships and research opportunities

Expanding Hino Motors – Williamstown, West Virginia

Hino Motors announced an expansion of its workforce at its Williamstown plant. Construction began earlier this month on an expansion at the plant. The expansion extended the existing conveyor and added two assembly lines - in addition to creating 30 new jobs, bringing the total number of employees in Williamstown to 110. The additional workers allowed the plant to increase production by 20 trucks a week.

AT&T Customer Care Center – Ohio County

You attended the Grand Opening of AT&T's new customer

service center at the Highlands in Ohio County, initially employing 200 new workers.

2009

Supporting the American Recovery and Reinvestment Act (ARRA)

You were a staunch supporter of the ARRA. West Virginia was awarded approximately \$2.9 billion through the Recovery Act, and spent more than \$2.8 billion of those funds saving or creating over 25,000 jobs. Included in the \$2.9 billion was the \$136 million that West Virginia received through the Broadband Technologies Program that was included in ARRA at your direction.

Supporting Mustang Survival – Roane County

On its tenth anniversary, Wirt County-based Mustang Survival announced plans to expand their operations into Roane County.

2010-2011

Passage of the America COMPETES Reauthorization Act of 2010

Under your leadership, the America COMPETES Reauthorization Act of 2010 (COMPETES) was enacted at the end of 2010. COMPETES is especially important for West Virginia in that it reauthorizes EPSCoR program, the Manufacturing Extension Partnership program, the Robert Noyce Teacher Scholarship program, and investments in science parks, to new just a few programs. It also directed the establishment of an Innovation Advisory Board to guide a study of U.S. economic competitiveness and innovation. In May 2011, former U.S.

Commerce Secretary Gary Locke named then-WVU Jim Clements to serve on the board, thus boosting the university's standing as an academic leader in STEM and innovation.

Supporting Export Promotion Act of 2010

You cosponsored the Export Promotion Act of 2010, a bill increasing the number of Department of Commerce employees responsible for export promotion and trade compliance and directing the Department of Commerce to focus on rural and small businesses to help them to become more competitive in the global marketplace.

Enhancing Investment

As a senior member of the Senate Finance Committee, you fought to enhance business investments through the tax code. You shepherded an extension of the New Markets Tax Credit through both bodies of Congress and into the year-end tax bill. The credit covered 39 percent of the cost of new investments in low-income areas or by low-income individuals. Funds were used through this program to build stores, manufacturing plants, and even health care facilities.

Supporting Small Business Jobs Act

You supported this law which assists small business owners and their employees by promoting job creation through a combination of tax cuts, enhancements to Small Business Administration (SBA) loan programs, and the development of new community bank lending facilities. It created incentives for lending to small businesses, removed red tape for federal contracts and increased expensing limits to \$500,000 for companies to deduct the costs of improvements to their businesses.

Dedication of the McDowell County Prison

Your 15-year pursuit of a McDowell County prison was realized when the new 350-employee prison was dedicated on November 19, 2010.

Supporting West Virginia Education, Research and Technology Park Improvements

In 2011, you co-hosted a meeting with Economic Development Administration (EDA) Assistant Secretary John Fernandez, members of West Virginia's Congressional delegation and state officials to promote the tech park as a supporting link within the southern region of the WV Regional Innovation Cluster to serve the regional needs of the state's high tech industries by providing a new business incubator and laboratory space for new technology driven companies. The meeting highlighted the need to renovate a major research laboratory building on the campus of the Tech Park in South Charleston, resulting in EDA awarding a \$5.25 million grant to support the renovation. This investment was supported by in the 2010 COMPETES Reauthorization provision and was the largest EDA award in the country for 2011.

U.S. Customs and Border Protection's Advanced Training Center, Harpers Ferry

In May 2011, you were the keynote speaker at the dedication of the Global Border College at the Advanced Training dedication event. You have been working to support continued job growth at the ATC and complete the entire ATC campus, which now slated for 2016.

Toyota Expands Again

You joined with Toyota officials to announce that the company would begin to produce 6-speed automatic transmissions at their Buffalo facility, bringing with it another 40 new jobs.

Verizon

Verizon announced plans to hire approximately 240 full-time employees in a variety of locations across the state to handle a wide range of sales, operations and customer support functions.

2010-2011 “Make It in America” manufacturing roundtables

You focused much of your WV travel in 2010-2011 on a series of “Making it in America” roundtables. Throughout the state, you brought together an array of manufacturers, small businesses, artisans, and retailers to talk about the common and unique challenges they faced in becoming competitive. You met with high-tech businesses in Bridgeport; robotics students at Bluefield State; Homer Laughlin China Company in the Northern Panhandle; skilled glassmakers in the Upper Ohio Valley; and dedicated local farmers in the Eastern Panhandle. You held a field hearing in Charleston focused on exporting. You spoke with artists, micro-manufacturers, retailers and other experts from Mount Lookout to Wheeling who work to improve West Virginia’s economy by emphasizing ‘Buying Local.’

Joint FBI-DOD Biometrics Technology Center

In November 2011, you were a keynote speaker at the beam laying ceremony for the \$328 million Biometrics Technology Center at the FBI CJIS Division campus. When completed in summer 2015, this new facility will allow the FBI and DOD to work

jointly in advancing new biometrics technologies and cement West Virginia as a worldwide leader in biometrics.

2012

Supporting Sistersville Tank Works, Inc.

Because of your persistent efforts, Sistersville Tank Works, Inc. (STW), a woman-owned, small manufacturer of high-pressure storage tanks, was able to obtain a Korean Gas Safety (KGS) certification, which will allow them to sell and ship storage tanks to companies in South Korea. STW is only the second company in the United States to receive the KGS certification.

Google Event

You participated in an event, hosted by Google, designed to help businesses grow their presence online. This event, which helped small businesses set up web sites and learn how to market themselves online, was in response to a study that found that over 60% of small businesses in the U.S. do not have a website, but that 97% of Americans who are online use the Internet to find goods and services.

Toyota Continues to Grow

You again joined with Toyota executives to announced another expansion of the Buffalo plant, increasing production of 6-speed automatic transmissions, creating an additional 80 new jobs.

Introducing the Small Business Start-up Support Act

You introduced legislation doubling the current start-up deduction for small business owners. Your bill would have allowed business owners to deduct up to \$10,000 of start-up costs such as legal expenses and developing a marketing strategy.

Toyota Expansion

Toyota announced it would increase annual production capacity of 6-speed automatic transmissions from 400,000 to 520,000 at the Buffalo plant. This \$45 million investment created about 80 new jobs in Buffalo. This expansion increased the total employment at Toyota to 1,400, and brought the total investment by the company to \$1.4 billion making it the second largest industrial investment ever in WV.

Assisting Eastern Hardwoods

Eastern Hardwoods is a lumber company that took over a bankrupt lumber mill in Elkins in 2011, employing approximately 50 workers. You were contacted for assistance by Eastern's local manager Don Megert and Bo Hammond of the company's headquarters. Due to the volume of the company's lumber exports, Eastern needed another USDA inspector on site to do inspections of the wood. You wrote to the USDA and were initially told that they would provide an extra inspector, although the inspector never materialized. USDA later agreed that as long as the lumber was dried in National Hardwood certified kilns, Eastern would not need to be inspected frequently. You were informed that the alternative was acceptable to the company and they were happy.

Gestamp – South Charleston, WV

Gestamp announced in April its plans to reopen the South Charleston facility. The company planned to increase the number of employees at this facility from 70 to 120 by the end of the year.

Nippon Thermostat – Fraziers Bottom, WV

Nippon Thermostat of America announced a \$4 million expansion of its Putnam County facility, creating 30 additional jobs. Nippon originally chose to come to West Virginia – and particularly Putnam County – because of the relationship you were able to build with them over the years through your many trade missions.

Wheeling-Nisshin – Follansbee, WV

In August, Wheeling-Nisshin announced plans to expand operations at the Follansbee facility. This is the plant's third expansion in 25 years.

Wheeling-Nisshin opened in 1988 (construction began in 1986) and was the first Japanese company to located in WV. At the time it was a joint venture with Wheeling-Pitt.

Helping End Constellium Labor Dispute

In mid-September, union workers at Constellium voted to ratify the company's most recent offer – thus ending a 7 week strike. Randy Moore was very grateful to you for all of your help during and preceding the 7 week strike. He said you are owed all of the credit for working with both the company and the union to get this thing settled.

Helping RG Steel Employees

You are credited for pushing and supporting the applications for Trade Adjustment Assistance benefits for laid off steelworkers in Ohio and West Virginia. RG Steel, who employed the workers in both states, went bankrupt in May of 2012. Although it is difficult to determine the exact number of West Virginians involved because they worked in both states, an estimate of 500 to 1000 would be reasonable. USW contract administrator, John

Saunders, easily credits you for helping with this situation and is very appreciative.

2013

Supporting Cell Tower Construction in Rural Areas

You were contacted by Lincoln County Commissioner Charles Vance and other community officials requesting your assistance in securing cell phone towers for the Sumerco area of Lincoln County and one along Route 10 in Lincoln County. You also received a petition with over 3,000 signatures from residents in the area. Public safety was by far cited the most as the reason these towers are desperately needed. These roads are traveled by many at all hours of the night and day commuting to both Charleston and Huntington to work. Also, school bus drivers travel these roads – many times after dark, and have no way to communicate in case of an emergency. Your staff contacted both AT&T and Verizon to arrange meetings with community leaders.

Saving United States Postal Service Facilities in Small Service Areas

You were contacted by many postal patrons of the Danese community regarding the notice they received from the United States Postal Service about the closure of the Danese Post Office due to a lease disagreement. The postal service was forced to close the Danese Post Office because the landlord did not want to renew the lease. You were able to get the Real Estate Division of the Postal Service and the landlord together and an agreement was reached to keep the Danese Post Office open. You should know that the Danese Post Office would more than likely have been permanently closed without your involvement due to the

Postal Service's interest in reducing the number of rural post offices.

TLK Group – Huntington

TLK Group, LLC opened a call center in downtown Huntington that's expected to create up to 500 jobs. The center handles incoming calls for a Fortune 100 company and initially employed 150 to 200 workers, with employment expected to grow to 500 by the end of the year.

2014

COMPETES Reauthorization Act of 2014

Earlier this year, you introduced the America COMPETES Reauthorization Act of 2014 to further the goals of your previous COMPETES legislation.

Co-sponsored the Revitalize American Manufacturing and Innovation Act of 2014

The bill amends the National Institute of Standards and Technology Act to direct the Secretary of Commerce to establish within the National Institute of Standards and Technology (NIST) a Network for Manufacturing Innovation Program to improve the competitiveness of U.S. manufacturing and increase domestic production; stimulate U.S. leadership in advanced manufacturing research, innovation, and technology with a strong potential to generate substantial benefits extending significantly beyond direct return to Program participants; and accelerate the development of an advanced manufacturing workforce.

New Federal Prison in Hazelton

After working diligently to secure the necessary funding over a

several-year period and announcing job fairs, your several-year effort to complete a 350-employee federal prison in Hazelton was realized with the May 2014 “Employee Appreciation Day.” You were unable to attend the celebration, but sent well received videotaped remarks.

Coast Guard Operations Systems Center Expansion

In September 2014, your staff participated on your behalf in the dedication ceremony for the new 40,000 square-foot expansion facility for the Coast Guard Operations System Center (OSC) at the Burr Industrial Park in Jefferson County. Your years of work to expand the Coast Guard OSC was fueled by your dual desire as Chairman of the Senate Commerce Committee to make sure the U.S. Coast Guard has the resources it needs to carry out its critical missions and to lay the groundwork for new high technology job growth in the West Virginia.